

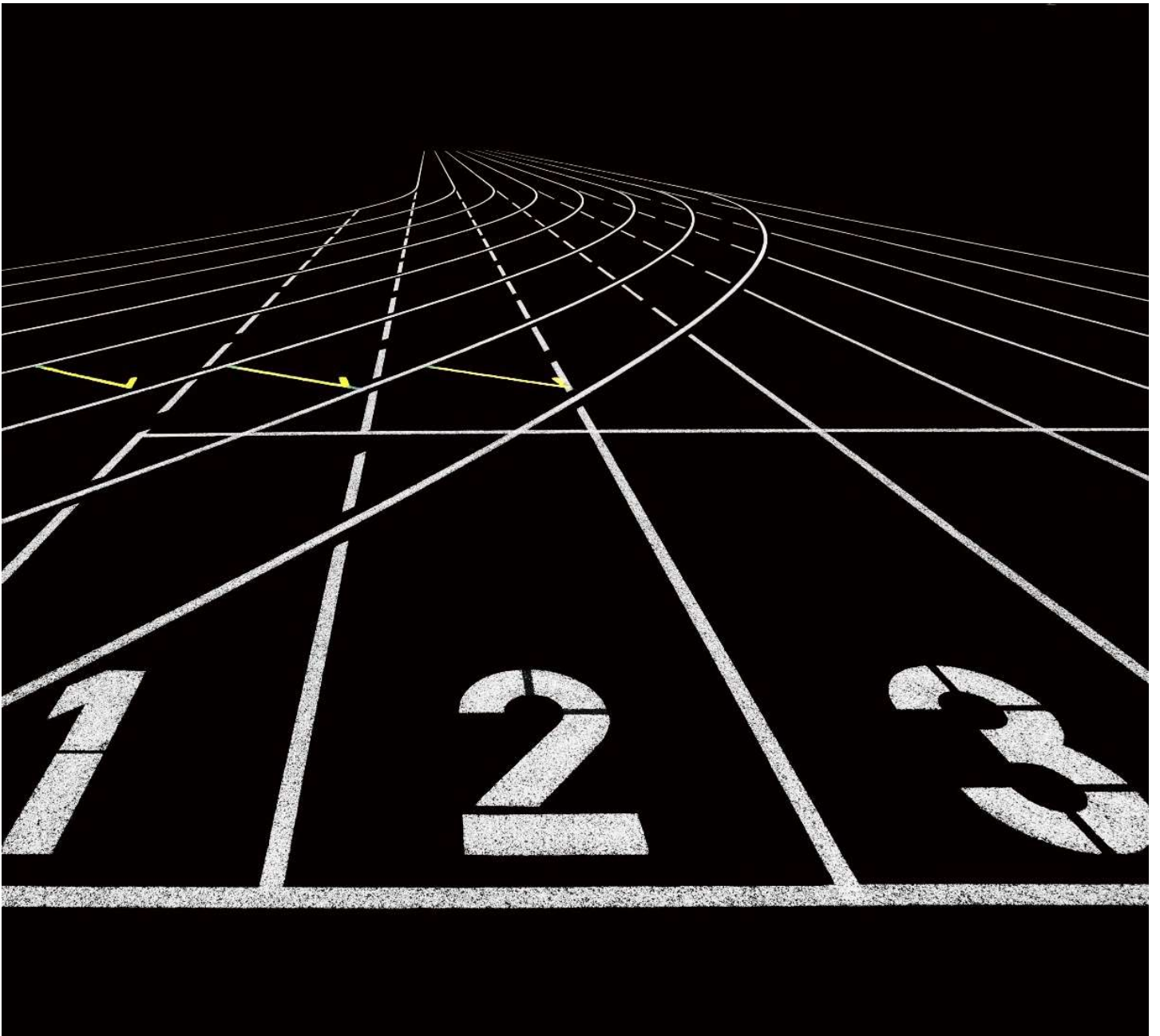
# ANNUAL REPORT 2021

FAMILY & CHILDREN'S COUNSELING SERVICES

Family & Children's  
Counseling Services, Inc.  
800-430-4490

Helping families heal, play and love!  
Directed by Melinda Haynes, MA, LMFT 102305 [www.HealPlayLove.org](http://www.HealPlayLove.org)

[WWW.HEALPLAYLOVE.ORG](http://WWW.HEALPLAYLOVE.ORG)



## ENDURING CONSEQUENCES

As lockdowns intermittently softened and face-to-face activities began to cautiously resume, our office saw a resurgence of in-person services. Our community, like so many other communities around the world, was hurting.

Many families were living in the aftermath of the world-changing and socially isolating events of 2020: deterioration in emotional and mental functioning, economic struggles, domestic violence, substance use, anxiety, and depression, just to name a few.

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# 501(c)(3)

## Non-Profit Status

Family & Children’s Counseling Services obtained 501(c)(3) status on October 28, 2020, meaning that 2021 was our first official full year as a “nonprofit organization.” Our primary source of income as “fee for service” therapy and supervised visitation.

## Fee for Service

Fee for Service means a provider is paid for a service rendered. In our case, we are paid for each therapy service or court- ordered supervised visitation service we provide. Our fees are appropriate according to industry standards, and we offer reduced fee, and pro-bono options.

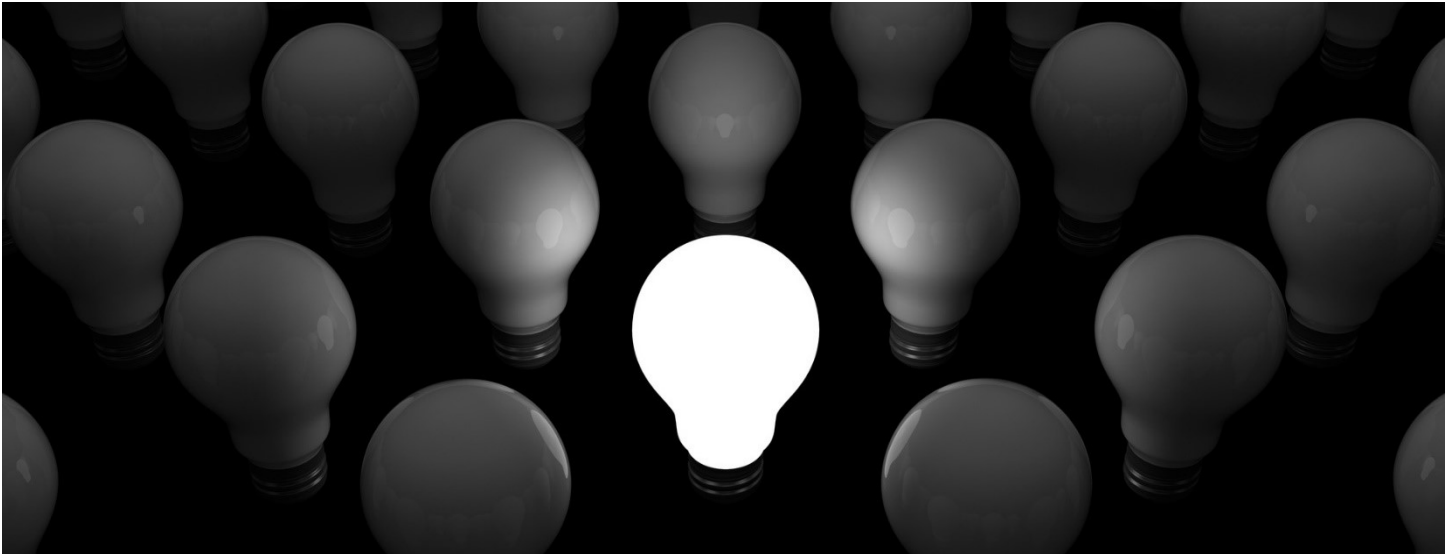


Figure 1

## Donors & Grants

We were solidly in 2022 before we received our retroactive non-profit status. This means that we did not solicit or receive donations, nor did we apply for or win grants in 2021.

## Clients Served

We helped a variety of families in need in 2021.

- 237 clients served
- 3,113 sessions
  - o 24 Supervised Visitation clients
  - o 213 Therapy Clients

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# 2021 INCOME & EXPENSES

TOTAL INCOME \$276,875

TOTAL PAYROLL (ALL EMPLOYEES) \$160,195

RENT & UTILITIES \$26,220

INSURANCE, WORKERS COMP, OFFICE SUPPLIES, THERAPY MATERIALS, MAREKTING / OUTREACH, AND MISC. \$84,460

## Scholarships Given

As a non-profit organization, our Vision is to see a world filled with caring, connected communities and happy, loving families. To help promote the reality of our vision, we help families with reduce fee services and reduced fee educational opportunities.

### Reduced Fee (Scholarship) Therapy Sessions

- 42 reduced-fee sessions worth \$80 / each \$3,360
- 400 pro-bono sessions worth \$ 100 / each \$40,000

**Total therapy scholarships given \$ 43,360**

### Educational Scholarships - Supervised Visitation Training Program

- 227 scholarships (60% discount) worth \$413 / ea. = 93,751.

**Total educational scholarships given \$93,751**

**TOTAL SCHOLARSHIPS GIVEN IN 2021 \$137,111**