

# Management Report

Family & Children's Counseling Services  
2023



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# Profit and Loss

January - December 2023

	<b>Total</b>
<b>INCOME</b>	
Refund	21.00
Sales	224,679.61
Training Income	48,759.75
<b>Total Income</b>	<b>273,460.36</b>
<b>GROSS PROFIT</b>	
	<b>273,460.36</b>
<b>EXPENSES</b>	
Advertising & Marketing	4,585.12
Bank Charges & Fees	1,594.02
Cell Phone	2,603.43
Cleaning	4,320.00
Continuing Education	500.00
DOJ Fees	
Background Check	698.12
<b>Total DOJ Fees</b>	<b>698.12</b>
Dues and Subscriptions	1,914.42
Insurance	
Business Liability	1,223.00
Worker's Compensation	870.00
<b>Total Insurance</b>	<b>2,093.00</b>
Legal & Professional Services	11,621.45
Payroll Service	4,228.52
<b>Total Legal &amp; Professional Services</b>	<b>15,849.97</b>
Office Supplies	1,242.23
Other Business Expenses	22.99
Other Miscellaneous Service Cost	600.00
Payroll Expenses	18,942.15
Payroll Taxes	125,704.65
Payroll Wages	51,084.08
<b>Total Payroll Expenses</b>	<b>195,730.88</b>
Postage & Shipping	117.02
Reimbursable Expenses	1,228.04
Rent & Lease	21,361.00
Software	9,018.76
Taxes & Licenses	450.47
Therapy Supplies	21.07
Travel	124.60
Utilities	5,417.92
Internet Expense	1,323.69
<b>Total Utilities</b>	<b>6,741.61</b>
Website	648.65

	Total
<b>Total Expenses</b>	<b>271,465.40</b>
NET OPERATING INCOME	1,994.96
NET INCOME	<b>\$1,994.96</b>